



Department of Consumer Affairs

Bureau for Private Postsecondary Education

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BPPE Annual Report for 2016 - Institution**Tracking Number:** 20171213125038**Report for Year:** 2016**Institution Name:** Kimsey-House Enterprises, Inc., dba The Coaches Tr**Institution Code (If an institution has branch locations the institution code is the school code for the main location):** 2101461**Street Address (Physical Location):** 2370 Kerner Blvd., Suite 370**City:** San Rafael**State:** California**Zip Code:** 94901**Check all that apply to this institution:****For profit institution:** For profit institution**Sole Proprietor:****Corporation:****Non-profit institution:****Limited Liability Corporation (LLC):****Publicly traded institution:****Partnership:****Number of Branch Locations:** 0**Number of Satellite Locations:** 0**Is this institution current with all assessments to the Student Tuition Recovery Fund?:** yes**Is this institution current on Annual Fees?:** yes**Is your institution accredited by an accrediting agency/agencies recognized by the United States Department of Education? Include only full institutional approval, not**

programmatic approval: no

If you answered yes to the question above, please identify the accrediting agency:

If your institution has specialized accreditation from a recognized United States Department of Education approved specialized/programmatic accreditor, list the accreditation:

Has any accreditation agency taken any formal disciplinary action against this institution? If Yes, please submit a paper copy of the action, refer to the Annual Report Completion Check Sheet.: no

Does your institution participate in federal financial aid programs under Title IV of the Federal Higher Education Act?: no

What is the total amount of Title IV funds received by your institution in 2016?: 0

Does your institution participate in veteran's financial aid education programs?: no

What is the total amount of veteran's financial aid funds received by your institution in 2016?: 0

Does your institution participate in the Cal Grant program?: no

What is the total amount of Cal Grant funds received by your institution in 2015?: 0

Is your institution on the California Eligible Training Provider List (ETPL)?: yes

Is your institution receiving funds from the Work Innovation and Opportunity Act (WIOA) Program?: no

What is the total amount of WIOA funds received by your institution in 2016?: 0

Does your institution participate in, or offer any another government or non-governmental financial aid programs? no

If yes, please indicate the name of the financial aid program:

The percentage of institutional income in 2016 that was derived from public funding: 0

Enter the most recent three-year Cohort Default Rate reported by the US Department of Education, for this institution:

The percentage of students who in 2016 received federal student loans to help pay their cost of education at the school was: 0

Total number of students enrolled at this institution: 571

Number of Doctorate Degrees programs Offered: 0

Number of Students enrolled in Doctorate level programs at this Institution: 0

Number of Master Degrees programs Offered: 0

Number of Students enrolled in Master level programs at this institution: 0

Number of Bachelor Degrees programs Offered: 0

Number of Students enrolled in Bachelor level programs at this institution: 0

Number of Associate Degrees programs Offered: 0

Number of Students enrolled in Associate level programs at this institution: 0

Number of Diploma or Certificate Programs Offered: 1

Number of Students enrolled in Diploma or Certificate programs at this institution: 131

Institution's website: www.coactive.com

Performance Fact Sheet: www.coactive.com/why-cti/accreditations-affiliations

2016 Catalog: www.coactive.com/why-cti/accreditations-affiliations

Annual Report: www.coactive.com/why-cti/accreditations-affiliations



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BPPE Annual Report for 2016 – Programs

Tracking Number: 2017121322218

Report for Year: 2016

Institution Name: Kimsey-House Enterprises, Inc., dba The Coaches Training
Institute

Institution Code: 2101461

INFORMATON FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE INSTITUTION

Degree/Program Level: Other

If Other, please specify: None

Degree/Program Title: Other

**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:** None

Name of Program (e.g. Business Administration, Massage, etc.): Coaching
Fundamentals

Number of Degrees or Diplomas Awarded: 0

Total Charges for this program (Report whole dollars only): \$ 254822

**The percentage of enrolled students in 2016 receiving federal student loans to pay
for this program.** 0

**The percentage of graduates in 2016 who took out federal student loans to pay for
this program.** 0

Number of Students Who Began the Program: 263

Students Available for Graduation: 263

On-time Graduates: 263

Completion Rate: 100

150% Completion Rate: 100

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 263

Graduates Employed in the Field: 10

Placement Rate: 4

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 1

Indicate the number of graduates employed:

Single position in field: 7

Concurrent aggregated positions in field (2 or more positions at the same time):

2

Freelance/self-employed: 6

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: no

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field:

Name of Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the State licensing agency that administered the exam?:

Name of Agency:

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field:

Name of State Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the licensing agency that administered the State exam?:

Name of Agency:

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?:

Provide the names of other licensing exam options:

Name of Option/Requirement:

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 263

Graduates Employed in the Field: 10

Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000:
\$5,001 - \$10,000: 2
\$10,001 - \$15,000:
\$15,001 - \$20,000: 1
\$20,001 - \$25,000:
\$25,001 - \$30,000:
\$30,001 - \$35,000:
\$35,001 - \$40,000:
\$40,001 - \$45,000:
\$45,001 - \$50,000:
\$50,001 - \$55,000:
\$55,001 - \$60,000:
\$60,001 - \$65,000:
\$65,001 - \$70,000:
\$70,001 - \$75,000:
\$75,001 - \$80,000:
\$80,001 - \$85,000:
\$85,001 - \$90,000:
\$90,001 - \$95,000:
\$95,001 - \$100,000: 1
Over \$100,000: 5



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BPPE Annual Report for 2016 – Programs**Tracking Number:** 2017121325358**Report for Year:** 2016**Institution Name:** Kimsey-House Enterprises, Inc., dba The Coaches Training Institute**Institution Code:** 2101461**INFORMATION FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE INSTITUTION****Degree/Program Level:** Other**If Other, please specify:** None**Degree/Program Title:** Other**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was chosen, please specify:** None**Name of Program (e.g. Business Administration, Massage, etc.):** Core Curriculum - Synergy**Number of Degrees or Diplomas Awarded:** 0**Total Charges for this program (Report whole dollars only):** \$ 254822**The percentage of enrolled students in 2016 receiving federal student loans to pay for this program.** 0**The percentage of graduates in 2016 who took out federal student loans to pay for this program.** 0**Number of Students Who Began the Program:** 263

Students Available for Graduation: 263

On-time Graduates: 263

Completion Rate: 100

150% Completion Rate: 100

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 263

Graduates Employed in the Field: 60

Placement Rate: 23

Graduates employed in the field 20 to 29 hours per week: 1

Graduates employed in the field at least 30 hours per week: 6

Indicate the number of graduates employed:

Single position in field: 49

**Concurrent aggregated positions in field (2 or more positions at the same time):
10**

Freelance/self-employed: 51

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: no

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field:

Name of Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the State licensing agency that administered the exam?:

Name of Agency:

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field:

Name of State Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the licensing agency that administered the State exam?:

Name of Agency:

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?:

Provide the names of other licensing exam options:

Name of Option/Requirement:

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 263

Graduates Employed in the Field: 60

Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 19
\$5,001 - \$10,000: 7
\$10,001 - \$15,000: 2
\$15,001 - \$20,000: 0
\$20,001 - \$25,000: 0
\$25,001 - \$30,000: 1
\$30,001 - \$35,000: 1
\$35,001 - \$40,000: 0
\$40,001 - \$45,000: 1
\$45,001 - \$50,000: 0
\$50,001 - \$55,000: 1
\$55,001 - \$60,000: 0
\$60,001 - \$65,000: 1
\$65,001 - \$70,000: 1
\$70,001 - \$75,000: 1
\$75,001 - \$80,000: 2
\$80,001 - \$85,000: 1
\$85,001 - \$90,000: 0
\$90,001 - \$95,000: 1
\$95,001 - \$100,000: 0
Over \$100,000: 16



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BPPE Annual Report for 2016 – Programs

Tracking Number: 2017121315535

Report for Year: 2016

Institution Name: Kimsey-House Enterprises, Inc., dba The Coaches Training Institute

Institution Code: 2101461

INFORMATION FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE INSTITUTION

Degree/Program Level: DiplomaCertificate

If Other, please specify:

Degree/Program Title: DiplomaCertificate

If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was chosen, please specify:

Name of Program (e.g. Business Administration, Massage, etc.): Professional Personal Coaching Certification

Number of Degrees or Diplomas Awarded: 112

Total Charges for this program (Report whole dollars only): \$ 704178

The percentage of enrolled students in 2016 receiving federal student loans to pay for this program. 0

The percentage of graduates in 2016 who took out federal student loans to pay for this program. 0

Number of Students Who Began the Program: 131

Students Available for Graduation: 112

On-time Graduates: 112

Completion Rate: 86

150% Completion Rate: 86

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 112

Graduates Employed in the Field: 41

Placement Rate: 37

Graduates employed in the field 20 to 29 hours per week: 3

Graduates employed in the field at least 30 hours per week: 5

Indicate the number of graduates employed:

Single position in field: 26

Concurrent aggregated positions in field (2 or more positions at the same time):

14

Freelance/self-employed: 37

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: no

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field:

Name of Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the State licensing agency that administered the exam?:

Name of Agency:

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field:

Name of State Exam:

Number of Graduates Taking State Exam:

Number Who Passed the State Exam:

Number Who Failed the State Exam:

Passage Rate:

Is this data from the licensing agency that administered the State exam?:

Name of Agency:

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?:

Provide the names of other licensing exam options:

Name of Option/Requirement:

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 112

Graduates Employed in the Field: 41

Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 8
\$5,001 - \$10,000: 9
\$10,001 - \$15,000: 0
\$15,001 - \$20,000: 1
\$20,001 - \$25,000: 1
\$25,001 - \$30,000: 2
\$30,001 - \$35,000: 0
\$35,001 - \$40,000: 4
\$40,001 - \$45,000: 0
\$45,001 - \$50,000: 0
\$50,001 - \$55,000: 1
\$55,001 - \$60,000: 0
\$60,001 - \$65,000: 0
\$65,001 - \$70,000: 1
\$70,001 - \$75,000: 0
\$75,001 - \$80,000: 0
\$80,001 - \$85,000: 1
\$85,001 - \$90,000: 3
\$90,001 - \$95,000: 0
\$95,001 - \$100,000: 1
Over \$100,000: 8