

Corporate Client Profile

Please take time to answer the questions on the following pages. Some of the questions capture information about where you are today. Others will get you thinking about what you want from coaching, from your job, and from life in general. This information will set a good foundation and allow us to move forward.

Bring your copy to the first meeting.

General Information

Name _____

Mailing address _____

Mail stop _____

Building number _____

Department _____

Home telephone _____

Work telephone _____

Fax number _____

E-mail address _____

Work Information

Job title _____

Years with company _____

Coaching

1. What do you want to make sure you get from the coaching relationship?

Corporate Client Profile cont'd

2. What do you want from me as your coach?

3. Other:

Job

1. What do you want from your job?

2. What projects are you leading?

3. What are your key job goals?

4. What skills or knowledge are you developing?

Corporate Client Profile cont'd

5. How do your job goals support your personal goals?

6. What else can you do to advance the company's objectives?

Personal

1. What do you have to contribute that is unique?

2. What special knowledge do you have?

3. What do you believe in?

4. What do you do when you're really up against an obstacle or barrier?

Corporate Client Profile cont'd

5. What activities have meaning and spirit for you?

6. What needs in the world are you moved to meet?

7. What two steps could you take immediately that would make the greatest difference in your current situation(s)?

8. When you are most "stuck," what can I say that will return you to action?
